

Khorn Premier Partner - TLUX



WINDOWS 11 MIGRATIONS, MICROSOFT-365 ROLLOUTS, VDI EXPERTS, INSTALLATION
AUTHORING & TROUBLESHOOTING, PATCHING/UPGRADE AND DEPLOYMENT SPECIALISTS,
DEPLOYMENT, APP VIRTUALISATION, MICROSOFT ENDPOINT MANAGER
EXPERTS
PACKAGING | INSTALLSHIELD SETUP AUTHORING & TROUBLESHOOTING | INSTALLSHIELD
& CONSULTING | END-USER COMPUTING STRATEGY



Crispin Luxton ✓
CEO and VP of Business Development
London, England, United Kingdom · [Contact info](#)
www.tlux-group.com
1,753 followers · 500+ connections



TLUX Technologies



De Montfort University

About TLUX

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- Founded in 2015 in London
 - UK and Germany-based via our Premium Partners Khorn GmbH
 - A global network of experts comprised of ex-Flexera Consultants and industry experts in both Europe and North America
 - We add instant value to businesses of all shapes and sizes, from training, software/deployment troubleshooting through to entire windows migrations
 - Cover application deployment technologies like SCCM, Citrix, VMWare/Omnissa, Microsoft Azure, MECM, Intune and more
 - Flexible scheduling for clients due to our close partnership with Khorn GmbH
 - Subscription services are available to strengthen your team on a BAU and on-going basis
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- A collection of overlapping geometric shapes in teal, yellow, and green colors, located in the bottom-left corner of the slide.

How can TLUX and Khorn help?

- Public, German-language AdminStudio and InstallShield training courses (virtual and here in Ulm)
- The ONLY Flexera-certified Partner to do training in the whole of DACH
- A wide range of QuickStart, Refresher and HealthCheck engagements around Flexera AdminStudio and other technologies
- Application Deployment and Optimization Experts
- Application Packaging 'Factory' services
- Bespoke engagements to suit your needs and focus

How has the market has changed?

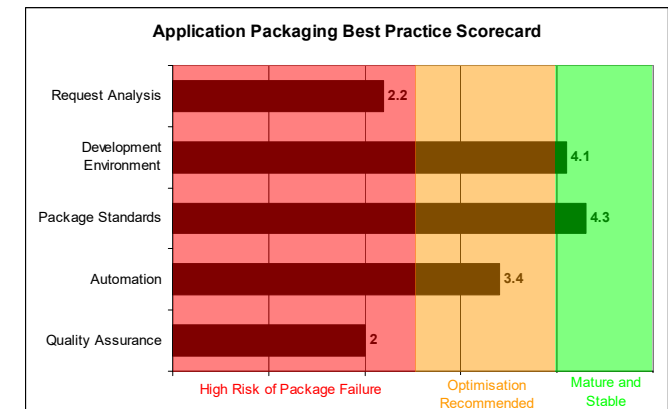
- More software vendors (COTS) are providing MSI/MSIX packages to businesses, and their quality has 'somewhat' improved
- The rate of packaging has dropped from roughly 70% to 10-15% in 10 years
- There is still the need to address in-house software (5 to 10%) of an application estate as well as to bring harmony and control to COTS
- Deployment technologies improved vastly; flexibility, reliability and automation
- The need to migrate legacy deployments is a focus:
 - MS ConfigMgr to Intune
- The need to 'cycle' applications more easily via patches/updates has been prioritised
 - (e.g. Flexera's AdminStudio Package Feed Module as the #1 choice vs building your own)
- SaaS-based DevOps and software licensing has become more normalised, leading to more 'dynamic' application usage within the Enterprise

What's involved in a HealthCheck?

Our 'AdminStudio & Application Packaging HealthCheck engagement performs a deep-dive review of your implementation and generates a health-check report that will include an overall quality rating for your implementation, plus for each area, a review of your implementation, highlighting issues found and making recommendations for improvement.

This taking place remotely over 5 days, collaborating on various sessions with your team, such as:

- 1) Review Application request analysis processes
- 2) Analyse the packaging environment
- 3) Review your package standards against Best Practice
- 4) Use of automation and/or where automation may be advantageous, (e.g. *Package Feed Module*)
- 5) Testing and Quality Assurance techniques, troubleshooting and processes



Why should I do a HealthCheck?

- Have an established packaging team/operation but we suspect optimizations likely and bad habits may have formed
- Unfamiliar with latest features of AdminStudio and how we could use them
- Would like a 'rubber stamp' on our existing approach
- Are rapidly evolving and taking on new responsibilities (e.g. M&A activity) – which changes the landscape
- Need to take into consideration new deployment, app virtualisation/containerisation needs and ensure we are future-proofed (Config Mgr, Intune migration, Docker)
- Currently doing little or no automation, how can we build a plan for this

Some of our clients

